

<p style="text-align: center;">Regional Director, Payer Strategies & Contracting Trinity Health – Michigan</p>
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At **Trinity Health**, we are called to be innovative in improving health care delivery, to help restore well-being, to relieve and prevent suffering, and to be a community of persons in service to others. With 43 hospitals in 7 states, Trinity Health is the fourth largest Catholic health system in the US.

We are seeking a **Regional Director, Payer Strategies & Contracting** to join our team of talented and dedicated associates.

POSITION PURPOSE

Provides senior level leadership for managed care and commercial payer contracting for multiple hospitals for a statewide region. Directs activities of strategy development, contract negotiations, payer collaboration, pay for performance, financial analysis, payer performance monitoring, contract operationalization, payer relations and issue resolution. Executes managed care strategies developed jointly with MOs leadership in region and reports on payer performance. Identifies and implements leading practices and processes to increase net revenue and achieve objectives.

MINIMUM QUALIFICATIONS

1. Must possess a comprehensive knowledge of healthcare finance, managed care and insurer contracting, normally obtained through completion of a Bachelor's in Business Administration, and eight to ten years of healthcare experience, a significant portion of which should include working with managed care and other payers.
2. Master's on Business Administration or Master's in Health Administration preferred along with professional certification such as FHFMA, FACHE, or FAHM
3. Must possess proven contract negotiation knowledge and skills
4. Must possess strong analytical skills
5. Must possess strong written and verbal communication skills
6. Must be comfortable operating in a collaborative, shared leadership environment
7. Must possess a personal presence that is characterized by a sense of honesty, integrity, and caring with the ability to inspire and motivate others to promote the philosophy, mission, vision, goals, and values of Trinity Health.

Trinity Health offers a comprehensive benefits package including medical, dental, vision, 403(b), paid time off, FSA, STD, LTD, life insurance, pension, and tuition reimbursement.

FOR MORE INFORMATION ON TRINITY HEALTH, AND TO APPLY ONLINE, GO TO www.trinity-health.org AND FOLLOW THE CAREERS LINK OR GO DIRECTLY TO:

<http://www.trinity-health.org/Careers/CareerOpportunities/THCareerOpportunities/index.htm>